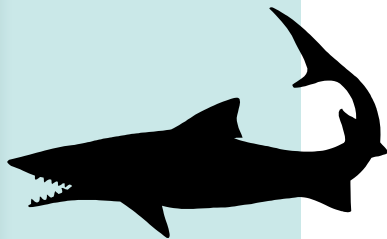




Terms & Conditions

Contact your Channel Manager with questions.



Visit us at www.ernestgroup.com

Any exceptions to Terms & Conditions must be approved in writing by the VP of Sales and Marketing at Ernest Communications

Local Line Bonus (POTS):

Ernest will pay a one-time Bonus of \$10 per line

Bonus applicable to new accounts sold between Jan 1, 2010–Mar 31, 2010

Accelerator Bonus: Partners eligible for an additional \$5 per line on all lines, once quarterly total exceeds 500 lines. Accelerator Bonus paid out after in-stalls reach the 500 line level.

To qualify as a closed sale a valid LOA and schedule of lines to convert must be submitted to Ernest.

Account must be credit approved by Ernest

LOA for orders less than 50 lines not eligible

Lines must stay on Ernest for 90 days to be eligible for commission payment. Ernest can chargeback bonus amount to partner for any lines that cancel within first 6 months

Bonus will not apply to offnet or rebill lines

DIA and PRI Bonus Program

Two year term: 50% MRC Bonus; one time spiff paid after install

Three year term: 100% MRC Bonus; one time spiff paid after install

MRC- Defined as PORT AND LOOP, other taxes, charges not eligible

Special pricing can impact first quarter bonus on any product. Any reduction in pricing will be approved by Ernest along with confirmation of the bonus eligible on the account.

