

Q1 2010 XO Promotions

Enterprise SIP: No Early Termination Fees Year One

Available for a limited time*, XO Communications offers special no-risk contract terms for its Enterprise SIP solution. During the first year of your contract, enjoy month-to-month terms and, if for any reason you are dissatisfied with the service, you can cancel your agreement with no early termination fees. The offer is available with the following contract durations:

- 3 years
- 5 years

IP Flex/IP Flex with VPN/SIP with IP LD

| IP LD Plans/MRC | 2,000 Minutes/\$60 | 5,000 Minutes/\$137 | 10,000 Minutes/\$275 | 20,000 Minutes+/\$550 or higher |
|-----------------|-----------------------|-----------------------|-----------------------|---------------------------------|
| 1.5 Mbps | \$375 | \$325 | \$275 | \$225 |
| 3.0 Mbps | \$675 | \$649 | \$625 | \$599 |
| 4.5 Mbps | \$899 | \$875 | \$849 | \$775 |
| 10 Mbps | \$525 + (loop -- 10%) | \$525 + (loop -- 15%) | \$525 + (loop -- 20%) | \$525 + (loop -- 25%) |

Eligibility, Requirements and Conditions

- ♦ Valid only on 3-year term
- ♦ Available to new customers and new locations of existing customers
- ♦ Available to Contract Renewals & Existing locations only if location **does not** currently have an LD Bucket or Corporate LD Plan
- ♦ Green Zone and Yellow zone only (must meet Yellow Zone minimums)
- ♦ Promotional pricing does not include taxes and other surcharges
- ♦ Valid for Q1 2010: 1/5/10-3/31/10
- ♦ Additional features (Block of DIDs, ACR, etc.) will be charged at standard rates
- ♦ Same pricing for all XO markets

XO® MPLS IP-VPN 25% off Promotion

With this limited-time offer, you can get 25% off the already competitive monthly recurring charges, with bandwidth options ranging from 1.5 Mbps to 100 Mbps. Receive 25% off both the port and loop price.

Eligibility, Requirements and Conditions

- Valid on two- and three-year terms only
- Available to new customers and new locations
- Green zone only

XO® Multi PRI Promotion

Buy 3-5, 6-9, or 10 or more PRIs on one service order and qualify for a price of \$275, \$250, or \$225 each.

| # of PRIs | MRC |
|-----------|-------|
| 3-5 PRIs | \$275 |
| 6-9 PRIs | \$250 |
| 10+ PRIs | \$225 |

The following eligibility rules and requirements apply:

Valid only on 3-year terms.

- Available to new customers, new locations AND to existing customers adding additional PRIs at existing locations. Existing PRIs do NOT count toward the total number of PRIs for the promotional pricing. Current install waiver policy applies
- Only Green Zone locations qualify for promotional pricing. If customer has a mix of Green and Yellow zone locations, all locations count toward the total **number** of PRIs, but Yellow zone locations must meet the Yellow zone minimums (Example: customer orders 10 PRIs, with 7 Green @ \$225 and 3 Yellow @ Yellow zone minimum price.)
- Promotion does NOT apply to inbound PRIs or dedicated Long Distance T1 PRIs.
- Promotional pricing is valid in all markets.
- In measured markets, local usage is NOT included.
The flat-rate local option can be applied to the promotional PRI.
- Promotional pricing does not include applicable taxes or surcharges, with the exception of FSLC and LNP, which is included in the ISDN PRI MRC.
- Additional features (block of DIDs, ERR, etc.) will be charged at standard rates.